

Mission Statement: Decision Sciences Institute provides forums to create, disseminate and use knowledge to improve managerial decision-making involving systems and people.

Vision Statement: Decision Sciences Institute will be recognized globally as a scholarly professional association that creates, develops, fosters and disseminates knowledge to improve managerial decisions.

Priority A: DSI Members – Building upon a solid foundation: Recruiting, retaining and engaging members.

Goal A1: Recruit and retain members.

1	Actions	Responsibility	Measurable Outcomes
1	Create list of key influencers. <ul style="list-style-type: none"> a. Deans and Department Chairs b. Editors c. Top scholars 	President Elect Executive Director	<ul style="list-style-type: none"> • Completion of List
2	Collaborate with chapters to recruit new members and engage current members.	VP Marketing VP Information Management Divisional VP's Home Office	<ul style="list-style-type: none"> • Conversion rates (Non-member – Member) • Retention rates • Increase new member acquisition
3.	Develop a communications plan for key influencers.	President Elect Executive Director	<ul style="list-style-type: none"> • Creation of plan

Goal A2: Define and communicate DSI member personas

1

Actions

- Persona suggestions:
- a. Faculty
 - i. Research intensive schools (R1)
 - ii. Teaching focused schools
 - iii. Teaching-Clinical faculty
 - b. Students – New Faculty
 - c. Industry Partners
 - i. Explore feasibility of industry partners engagement

Responsibility

Board

Measurable Outcomes

- Decision on industry member category
- Development of personas

2

Create customized messaging to different types of members.

VP Marketing
VP Member Services
Home Office

- Communication plan developed

Priority B: DSI Programs -- Growing and improving DSI’s brand in key program areas of research, teaching/pedagogy, and professional development.

Goal B1: Research: Leverage work done by DSI Editors to increase stature of journal.

1

Action

Increase quality and reputation of the journals.

Responsibility

VP Publications
Journal Editors
Board

Measurable Outcomes

- Increased impact factors, citations, journal list rankings for DSJ and DSJIE

- a. Engaging top scholars to publish in DSI journals and attend DSI
- b. Board and editorial team advocate for DSI journals
- c. Translation of research to the real world
- d. Create a pre-conference journal summit
 - i. Use summit to align on purpose

2	Improve operational performance of the journals. <ul style="list-style-type: none"> a. Support editors' efforts to get on top lists 	VP Publications Journal Editors Board	<ul style="list-style-type: none"> • Improved performance metrics as outlined in the Editors Manual
---	--	---	--

3	Improve marketing and promotion of the journals <ul style="list-style-type: none"> a. Enhanced social media marketing 	VP Publications Journal Editors VP Marketing/Social Media Initiative Home Office	<ul style="list-style-type: none"> • Increased social media presence • Global circulation of journals (downloads)
---	--	---	---

Goal B2: Enhance Pedagogical Programming.
1

Action	Responsibility	Measurable Outcomes
Create online conference focusing on teaching	Home Office VP Conferences	<ul style="list-style-type: none"> • Completion of first successful annual conference

Goal B3: Increase stature and operational performance of the DSI conferences

1.	Improve conference management process	Home Office VP Conferences	<ul style="list-style-type: none"> • Updated conference manual • Number of conference deadlines met • Reduction in conference planning lead time
----	---------------------------------------	-------------------------------	---

- Improved attendance
- High profile keynotes
- Reduced number of ‘no-shows’ in sessions

Goal B4: Provide professional development opportunities beyond annual conferences and journal publications	Action	Responsibilities	Measurable Outcomes
1	Develop professional development workshops for members	VP Professional Development VP Member Services	<ul style="list-style-type: none"> • Number of events • Number of participants
2	Identify, offer and assist chapters with professional development opportunities	VP Professional Development Divisional VP’s	<ul style="list-style-type: none"> • Number of PD offerings by Chapter
3	Assess potential collaboration with other professional organizations to develop and implement professional development opportunities	VP Professional Development	<ul style="list-style-type: none"> • Number of PD initiatives assessed (ongoing)

Priority C: DSI Capabilities and Resources -- Building capabilities and resources including relationships.

Goal C1: Build new and enhance existing connections with DSI members, influencers and stakeholders.	Action	Responsibility	Measurable Outcomes
1	Develop and implement new connections plan	Home Office VP Member Services	<ul style="list-style-type: none"> • Completed Plan • Number and impact of initiatives

VP Marketing
Social Media Initiative

- | | | | |
|----|--|-------|--|
| 2. | Examine potential collaborations and partnerships with appropriate and relevant bodies to enhance DSI’s brand image, competitiveness and attractiveness. | Board | <ul style="list-style-type: none"> • Number of potential partnerships or collaborations evaluated |
|----|--|-------|--|

Goal C2: Increase member engagement and volunteerism.

Action

Responsibility

Measurable Outcomes

- | | | | |
|----|--|--|---|
| 1. | Enhance PhD Student engagement | VP Professional Development
Doctoral Student Society | <ul style="list-style-type: none"> • Number of participants in Society |
| 2. | Develop and communicate member volunteer opportunities and expectations. | VP Member Services
VP Conferences
Home Office
Journal Editors | <ul style="list-style-type: none"> • Number of new volunteers per year • Quality of volunteer efforts |

Goal C3: Explore new value-add activities (i.e. certificates).

Tactical Objectives

Responsibility

Measurable Outcomes

- | | | | |
|---|-------------------|----------------------|---|
| 1 | Survey membership | Board
Home Office | <ul style="list-style-type: none"> • Compiled survey results |
|---|-------------------|----------------------|---|

Revised and Board approved February 4, 2018
Revised February, 2020
Revised February, 2022
Revised April, 2024

